

Balanced opportunities for safety and growth

After the volatility of the past decade, many of your clients may be hesitant about investing in equity markets. Balanced funds can provide a solution that combines the safety of income investments while maintaining exposure to the growth potential of equities.

CI offers some of the best balanced funds in Canada.





Fund	Harbour Growth & Income	Harbour Foreign Growth & Income	Signature Canadian Balanced																																	
Objective	To obtain long-term total return through a prudent balance of income and capital appreciation. Invests primarily in Canadian equity and equity-related securities of mid- to large-capitalization companies and fixed-income securities.	To obtain long-term total return through a prudent balance of income and capital appreciation. Invests primarily in equity, equity-related securities, and fixed-income securities of issuers located throughout the world.	To achieve an attractive total return, consisting of income and capital gains. Invests in a mix of Canadian equity and equity-related securities and fixed-income securities.																																	
Typical asset allocation																																				
Investment manager	Harbour Advisors	Harbour Advisors	Signature Global Advisors																																	
Main benefits	<ul style="list-style-type: none"> Concentrated equity portfolio of approximately 40 companies. Long-term focus – average equity holding period three to five years. Large equity component with global exposure to large multinational firms. Canadian Investment Award winner, 2006, 2008. 	<ul style="list-style-type: none"> Concentrated equity portfolio of approximately 40 companies. Small allocation to bonds. Large equity component with global exposure to large multinational firms. 	<ul style="list-style-type: none"> Prudent allocation to government and investment-grade corporate bonds. Significant global equity exposure. Canadian Investment Award winner, 2007, 2009. 																																	
Suitability	Suitable for conservative investors who are seeking equity exposure.	Suitable for investors with a medium risk tolerance that are seeking exposure to large multinational companies operating around the world.	Suitable for investors seeking a traditional balanced fund with active management and high-quality investments.																																	
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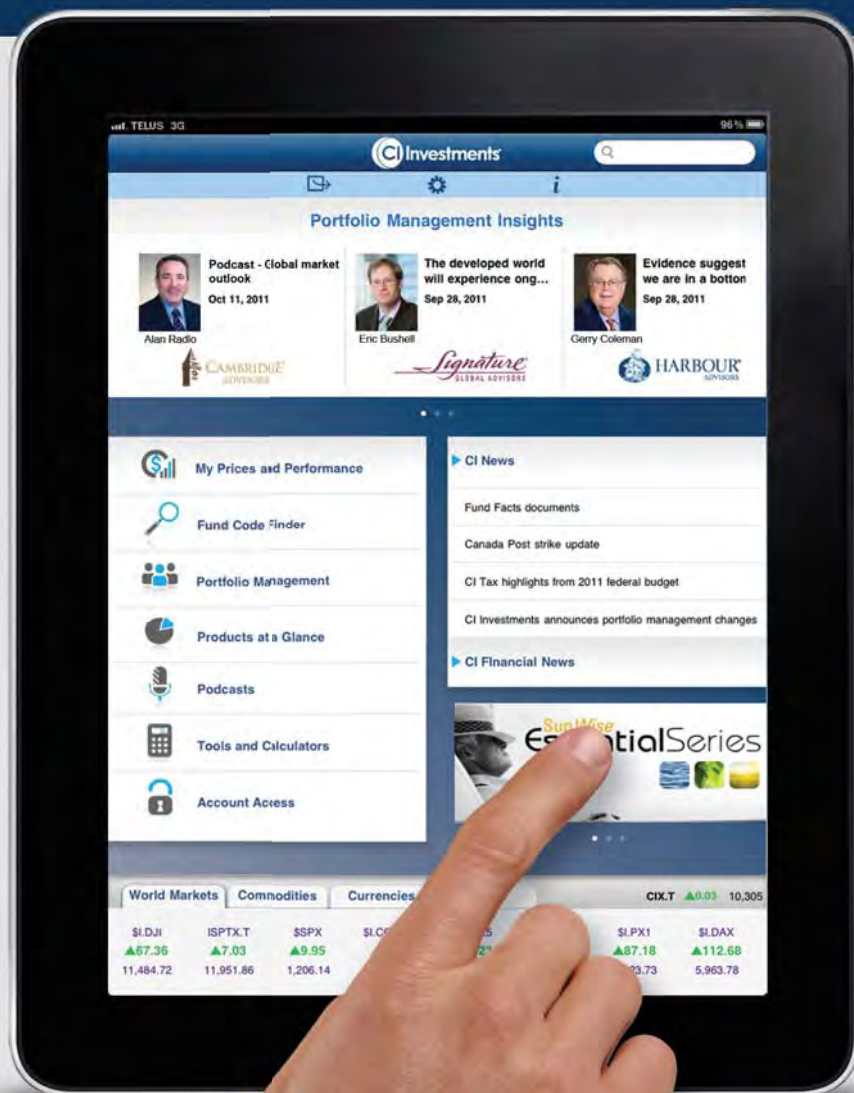


Fund	Signature Income & Growth	Signature Global Income & Growth	Cambridge Canadian Asset Allocation																																										
Objective	To provide a steady flow of current income while preserving capital by investing in a diversified portfolio of securities composed mainly of equity, equity-related and fixed-income securities of Canadian issuers.	To generate income and long-term capital growth by investing, directly or indirectly, in a combination of equity and fixed-income securities of companies located anywhere in the world.	To achieve superior total return by investing in a combination of primarily Canadian equity and fixed-income securities.																																										
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Investment manager	Signature Global Advisors	Signature Global Advisors	Cambridge Advisors																																										
Main benefits	<ul style="list-style-type: none"> Income-oriented balanced fund with a monthly distribution at a targeted annual yield of 5%. Diversified income sources. Wide diversification by asset class and within each asset class for reduced risk. Significant global exposure. Canadian Investment Award winner, 2008. 	<ul style="list-style-type: none"> Balanced fund with diversified income sources, such as high-yield bonds, REITs and infrastructure. Wide diversification by asset class and within each asset class for reduced risk. 	<ul style="list-style-type: none"> Primarily blue-chip equity holdings for lower volatility. Large Canadian content. Larger equity content than typical balanced fund for more potential growth. 																																										
Suitability	Suitable for investors seeking steady income, plus potential growth through exposure to equity investments.	Suitable for investors with a medium risk tolerance that are seeking global exposure to both high-yielding income and equity securities.	Suitable for investors seeking a balanced approach with a higher equity content than other balanced funds.																																										
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Fund	Black Creek Global Balanced	Portfolio Series Balanced	Portfolio Select Series 50i50e																																				
Objective	To provide long-term growth by primarily investing, directly or indirectly, in a balanced portfolio of equities, and fixed-income securities issued by governments, supra-national agencies or corporations anywhere in the world.	To provide a balance between income and long-term capital growth while diversifying risk by investing in income and equity funds.	To provide returns from a diversified portfolio split equally between income and equity securities, designed for steady long-term growth.																																				
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Investment manager	Black Creek Investment Management	CI Investment Consulting	CI Investment Consulting																																				
Main benefits	<ul style="list-style-type: none"> Concentrated equity portfolio with 20-25 holdings. Fixed-income holdings are global government bonds. 	<ul style="list-style-type: none"> Multi-manager with multi-style investments. Broad diversification by asset class, geography and market cap. Monitored by CI Investment Consulting and rebalanced to target mix. Portfolio Series named Best Fund of Funds at 2011 Canadian Investment Awards. 	<ul style="list-style-type: none"> Equal weightings of equities and income. Multi-manager with multi-style investments. Broad diversification by asset class, geography, market cap, investment manager and style. Monitored by CI Investment Consulting and rebalanced to target mix. 																																				
Suitability	Suitable for investors with a medium risk tolerance that are seeking a traditional balanced fund with concentrated equity holdings.	Suitable for investors seeking a widely diversified portfolio in a single investment.	Suitable for investors seeking a tax-efficient diversified portfolio split evenly between income and equities.																																				
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